



Dr. Gary Ranker

Global Coach / Senior Advisor for 2017

Global Leadership in Uncertain Times

Today's leadership requires different skills than ever before. We're living in a time of populism with global companies sometimes being scapegoated as if it is their fault for social problems.

Why consider coaching or a senior advisor? What are you looking for?

- You're already very successful, ambitious and wish to become the best you can be.
- You want top personal mentoring and tutoring from an ex-CEO so you can realize more of your potential, and get to your goals more quickly than on your own.
- You're at the top of your game in a highly competitive environment. You know the only way to stay in your leadership role is to continually improve. Just as with Olympic athletes, they always have a coach as long as they want to stay in the game. Your employees, media, shareholders, board demand constant improvement. Just as with Olympic athletes, one of the reasons you're able to get there is use of a coach. As long as you want to stay in the game ...
- You desire a better understanding of interpersonal relationships so you can strategize to minimize conflicts and become more effective in managing corporate politics.
- You'd like expert help to develop better individualized action plans to get what you need from each important contact.
- You see the value of developing greater 'global mindset' skills for you and your team.

As one of the Fathers of the modern executive coaching movement I bring almost three decades focusing solely on coaching the world's most senior managers. In 1989 I was approached by GE to perform this role as one of Jack Welch's first designated professionals to help GE's most senior executives 'become more of the best they can be.' By the early 1990s, as my role evolved and this new function was proven to be highly valuable, the role began to be called individual executive coaching. To this day GE remains my client, after having worked with literally hundreds of their most strategically important leaders around the world. One of the GE global HR executives who has followed my work over the years estimated that senior executives coached by me have become 30% more effective.

What are my unique qualifications?

- Prior experience as a CEO in international locations for Textron and Hallmark Cards.
- Lived and worked 14 years outside my home country of the United States, which developed greater multi-cultural and linguistic sensitivities.
- Multiple degrees through graduate business to Ph.D. focusing on global management skills and psychological understanding of relationships.
- Post doctoral research and university teaching positions in management studies, including focus on values and cultural differences.
- Author of multiple books and articles specializing in Global Mindset Leadership and Corporate Politics as themes.
- Speaker at international professional management conferences.

What are the levels of professional engagement with Dr. Ranker?

Coach: One in-person visit of 3-5 days onsite at your convenience of global location per quarter plus a video coaching session every 3 weeks.

Mentor Coach: One in-person visit of 3-5 days at a global location 6 times a year plus a video coaching session twice a month. Two optional trips of 2-3 days each accompanying client on business travel to better understand their full responsibilities, and see them in action in their role outside their office.

Advisor Coach: One in-person visit each month—your choice of location anywhere in the world, plus optional trips (up to one week each) accompanying client on business trips to better understand client's full responsibilities and context. Full true on-call availability 24/7, audio/video access whenever needed with promise to respond within hours. Plus designated video coaching session every week throughout year. This premier offering is the most intense, dedicated and usually chosen by an already very successful Chairman, CEO or other very senior executive of a global company.

What level of commitment does Gary expect from you?

Expect this to be the most intense developmental learning experience of your life. Never before, and probably never again will you have one of the top coaches/advisors in the world focus solely on the singular goal of doing everything possible to facilitate you to become pragmatically self aware, maximally interpersonally skilled, 'more of the very best you can be' as a manager in our hyper-connected globalized business environment.

Terms and conditions:

Professional fees are net of any applicable local country taxes at origin and wired prior to beginning of relevant quarter into my US company bank account. All travel and living are the responsibility of the client and paid directly after mutual agreement of trips and schedules. Most clients assume they engage for a multiple year timeframe, with review by both parties at end of each year.

What's next?

I welcome inquiries. Let's talk about your situation and see if I can help.

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