



## **Dr. Gary Ranker**

**Dr. Gary Ranker has been an executive coach since 1989, making him one of the pioneers in the field.**

**He has been listed in Forbes magazine as one of the top five executive coaches. He has also been selected by the Financial Times to be one of 50 worldwide Thought Leaders.**

**The unique specialty Gary is best known for is coaching clients to analyze their corporate political environment and develop concrete strategies to achieve goals. It is for this expertise that he is well known and respected. Dr. Ranker's clients include GE, Sony, AIG, Harcourt, and Jefferies, among others.**

**Gary helps managers to better understand the effects of their interpersonal behavior and coaches them to more effectively leverage strengths and improve developmental areas - all with an objective of increasing productivity.**

**Prior to his current coaching work, Dr. Ranker was president of Hallmark Cards Germany, Co-in-charge of Hallmark United Kingdom, Marketing Director of Hallmark Cards Europe (in charge of sales, marketing and distribution for ten operating companies of Hallmark in Europe), President of two Textron, Inc. companies in Australia and New Zealand. During his career, Dr. Ranker has lived and worked on four continents. He has appeared in Who's Who in Marketing - International.**

**In addition, he had a relationship with the University of Southern California for many years, where he taught within the School of Business Administration. His specialty was the required course, "Strategic Decision Making and Policy Analysis", an investigation of management styles and study of how decisions are made by senior management.**

**For many years, Dr. Ranker's success has depended upon his keen understanding of the varying agendas of persons from different viewpoints within companies or between cultures globally. He has worked to reconcile these differences and enable joint strategies to evolve.**

**Dr. Gary Ranker received his Ph.D. from The Fielding Graduate University, Santa Barbara, California in Human and Organizational Development with an emphasis on future societal and corporate trends. He also holds a Graduate Degree in International Management from Thunderbird, Phoenix, Arizona and a B.A. Degree from the University of Redlands, Redlands, California.**

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